



October 1, 2007

Dear Valued Trading Partner,

Earlier this year, Pep Boys instituted a new WD (Warehouse Direct) sourcing initiative, which allows Pep Boys retail outlets to source your product locally through these WD locations. Guidelines for shipping and palletizing these WD orders have been distributed to your customer service group.

Effective April 7, 2006, Pep Boys will include additional information on all WD 850s, which identifies them as WD purchase orders. Please update your 850 mappings to reflect the changes indicated below for the X12 version that you are currently using to exchange transactions with Pep Boys. In addition, be sure to take any necessary steps to ensure that WD purchase orders are identified throughout your entire order processing system so Pep Boys WD shipping guidelines are followed.

Version 3010 - No map change. Just an additional NTE segment

Version 3010 example:

BEG*00*NE*A6277001**060321

NTE*ZZZ*E0268113

NTE*ZZZ*TERMS : 2.00% 120 DAYS DAYS NET

NTE*ZZZ*WD Store 15XX -SHIP WHSE DIRECT PO W/ NEXT REPLENISHMENT
PO

Version 4010 & 4030 - Additional REF segment with WD information in the REF03 and a qualifier of L1 (REF01)

Version 4010 example:

BEG*00*NE*N8095301**19980430

REF*L1**WD Store 15XX -SHIP WHSE DIRECT PO W/ NEXT REPLENISHMENT
PO

Version 4030 example:

BEG*00*NE*N8095301**19980430

REF*L1**WD Store 15XX -SHIP WHSE DIRECT PO W/ NEXT REPLENISHMENT
PO

Please confirm receipt of this email and that you will be able to implement the changes by the April 7th deadline. Should you have any questions, please do not hesitate to contact us.

Thank you,

Pep Boys EDI Compliance
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