



October 1, 2007

Dear Vendor Partner,

Electronic Data Interchange (EDI) has proven to be one of the outstanding drivers in retail information technology systems resulting in *time and cost savings* for both retailers and suppliers. With these technologies and guidelines, Pep Boys can expedite merchandise flow to the selling floor, manage inventories better, increase sales and enhance customer service. Since our last notification in October 2006 Pep Boys has continued to move forward with our EDI transaction initiative for all vendor partners.

**Beginning April 1, 2007 Pep Boys implemented the following EDI Transaction Compliance Rules for all Pep Boys Suppliers:**

- 1800 - No response to request for EDI Requirements Sign-Off within 15 days
- 1801 - Failure to be EDI compliant within 90 days of notification
- 1802 - Failure to be EDI compliant 850 PO
- 1803 - Failure to be EDI compliant 856 ASN
- 1804 - Failure to be EDI compliant 810 Invoice
- 1805 - Failure to be EDI compliant 855 Special Order PO acknowledgement
- 1806 - Special Order 855 Acknowledgement not returned within 24 hours

**Any violations for non-compliance with Pep Boys EDI Transaction Compliance Rules will result in offset expense charges being applied.**

We anticipate that you will be positioned to be compliant with the above EDI transaction rules within 90 days of receipt of this letter. In the event your company is not already fully EDI compliant with the transaction rules listed above, the 90-day grace period will provide a final preparation period to implement the necessary EDI transaction processes.

Upon receipt of this letter please reference Pep Boys EDI Requirements at [info.pepboys.com](http://info.pepboys.com) to review the transaction standards and evaluate your company's ability to be an EDI partner with Pep Boys.

**IMPORTANT ACTION NEEDED WITHIN 15 DAYS** - In order for us to appropriately coordinate our mutual efforts please return the attached signoff via e-mail (preferred method of reply) to [suppliercompliance@pepboys.com](mailto:suppliercompliance@pepboys.com). Alternately, it can be faxed to (215) 430-4635 Attn: Diane Pizzarelli. **Your acknowledgment of our mutual goal and expected test dates is necessary for us to complete our EDI set up process.**

If you have questions concerning any of the requirements please contact Diane Pizzarelli at (215) 430-9095, ext. 6785.

We thank you for your willingness to join us in achieving this higher standard in our daily operations.

Best regards,

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Diane Pizzarelli  
Manager, Supply Chain Vendor Compliance